



Office: 45 Elm Street, New Salem, MA 01355
Mail: PO Box 150, Orange, MA 01364
Phone: 978-544-3222 or 413-773-0222
Fax: 978-544-5552
www.orangeoilco.com

To Our Valued Customers:

June 2018

We are pleased to offer the following contract options:

These price options will be available while supplies last.

Any subsequent offers may be priced higher or lower.

Call our office for current pricing or check our website at www.orangeoilco.com.
If you send in a contract that is sold out, you will be notified of the new price.

This is the only notice you will receive.

We remind you that due to volatile market conditions, we don't know which choice is "best" so please consider the following options to determine the level of price protection you prefer.

Contract Option 1 FIXED PRICE – Lump Sum - #2 fuel \$2.60/gallon

Your price will not change, whether market prices are up or down.
It is paid for in advance and offers protection from rising prices.

Contract Option 2 CAPPED PRICE – Lump Sum - #2 fuel \$2.60/gallon

You know the most you will pay per gallon, but if you get a delivery when our cash price is lower, you will get the lower price.
Requires the purchase of **Downside Protection Insurance (DSPI) 25¢/gallon**
It is paid for in advance and offers **complete protection** from volatile price changes.

Contract Option 3 CAPPED PRICE – Budget Plan - #2 fuel \$2.65/gallon

You know the most you will pay per gallon, but if you get a delivery when our posted price is lower, you will get the lower price.
Requires the purchase of **Downside Protection Insurance (DSPI) 25¢/gallon**
Convenient monthly payments and **complete protection** from volatile price changes.
We allow you to "budget out" your DSPI. First payment is due with signed contract.

Contract Option 4 FLUCTUATING MARKET PRICE WITH EXTRA DISCOUNT - #2 fuel or Kerosene

Your price will fluctuate with our daily posted price; and, because you pay a lump sum in advance, you will receive a 15¢ discount per gallon.

If you prefer to pay as you go and take your chances with the price, there is no need to sign a contract. Please call us with any questions or concerns.

We appreciate your business.